



Better business monthly!

Refrigeration Air Conditioning Companies Association (RACCA) • www.racca.org.nz • Issue 002 • June 2010

WELCOME TO THE RACCA Better Business Monthly.

By now, most of you will have been contacted by your local support committee member. It's our priority to talk with you to understand what it is we can do better in supporting you in business. Thanks to all of you who have contributed for your honest feedback. Over the coming months we will be reviewing your feedback to formulate our action plan in building the business support network for our memberships benefit. We'll keep you posted on progress.

In the meantime, if there is anything you need or think we may be able to help with, don't hesitate to contact us. Please keep an eye out for the launch of our new initiative "Gearing up for business growth". This is promising to be an extremely exciting and informative series of workshops and seminars that will engage and enlighten you, and will be exclusive to RACCA members.

Second Annual National Refrigeration and Air Conditioning Conference

Join us in Rotorua for what is going to be a great conference that will continue to build on last year's focus of business advantages and improvements.

This year the conference will be focusing on business growth and improvement within our industry. To help drive this we are excited to announce that we have engaged the Icehouse to facilitate the business content of the conference.



Andrew Hamilton
Founding CEO

The ICEHOUSE is a development factory of owner managers and entrepreneurs that will shape the future of the New Zealand economy.

Since 2001, The ICEHOUSE has worked with over 2,500 ambitious owner managers, from start-ups and established multi-million dollar companies, and has raised \$50million in capital, to accelerate business growth and drive wealth creation.

Our success is driven by the success of the companies that work with us. We provide the knowledge, tools and contacts. The entrepreneurs and business owners do the work to grow their businesses to internationally competitive standards. Our satisfaction comes from working alongside some of the country's most exciting businesspeople and being part of putting New Zealand back in the top half of the OECD, one business at a time.

The quality of the presenters and the content promises to be first class, this truly will be an event that you cannot afford to miss. For more information, please visit www.racca.org.nz

2ND ANNUAL NATIONAL REFRIGERATION & AIR CONDITIONING INDUSTRY CONFERENCE

“GEARING UP FOR BUSINESS GROWTH”



23-25 September 2010,
Distinction Hotel Rotorua.
A conference not to be missed!
For more information, phone
0800 66 56 77 or email:
support@racca.org.nz



industry developments and updates

There has been significant work going on within the RACCA support committee around key government initiatives.

For example:

Emissions Trading Scheme – Earlier this year RACCA and IRHACE were part of a Technical Advisory Group to government around possible ways to implement the recording and monitoring of the importation and export of SGG's. A report with possible scenarios was formulated with the consensus of the TAG and submitted to government. The final recommendations of this report will be put out for public consultation in the next couple of weeks, so we strongly encourage you to read this report when it is released as it will impact on you in some way, whether it's an increase in cost of refrigerant, an increased requirement in reporting obligations around refrigerant or products containing refrigerant, or you manufacture and export products that contain refrigerant. For more information please visit <http://www.climatechange.govt.nz/consultation/synthetic-gases/>

IN FROM THE COLD - Late last year RACCA and IRHACE attended consultation meetings in both Australia and New Zealand to discuss actions and implications around increased energy efficiency standards, M.E.P.S. and possible regulation changes to our industry. A particular consideration was what the impact would be on business as a result of possible changes. At the completion of these consultation meetings RACCA produced a report on behalf of its members outlining our concerns and considerations around the suggested changes. Since then a further meeting has been called which we have been invited to attend.

We will keep you posted on developments, but in the mean time please take a moment to view the RACCA report submitted which is posted on our website, http://www.racca.org.nz/Category?Action=View&Category_id=223.

FILLERS AND HANDLERS – The project to self-license the trade is continuing to develop at pace. The training material is all but complete and the initial Test Certifiers are being registered with ERMA. In the coming few months we will commence trials of the process before getting final government signoff and rollout in February of next year.

As business operators, we'll all need to consider the best way to encourage our customers to support this initiative, as it will be a key differentiator between professional compliant expert companies and unqualified, potentially unsafe operators within our industry. RACCA and IRHACE have already committed considerable funds towards an external marketing plan, but our customers support and understanding of the reasons behind its initiation and the benefits it will bring will help to make the program an ongoing success. Please feel free to talk to your local support committee member or one of the Fillers and Handlers sub-committee if you want to know more.



articles of interest

TAX BRIEFING 2010 KPMG have put together an informative document that bullet points things you need to know as a result of the recent budget and tax changes. Follow the link below to learn more.

<http://www.kpmg.com/NZ/en/WhatWeDo/Tax/Documents/taxbriefing-2010-Akl.pdf>

BEST PLACE TO WORK? If you're keen to know if this is true about your workplace, why not enter the JRA best places to work survey and find out. What have you got to lose....

<http://www.jra.co.nz/bestworkplaces/>



new RACCA members

Airzone Ltd	Auckland/Northland	Aircon Cleaners Limited	Canterbury/Westland
Alpine Refrigeration & Air Conditioning Corporation Ltd	Auckland/Northland	Climate Change Ltd	Canterbury/Westland
Auckland Heat Pumps Ltd	Auckland/Northland	Cool Air 2005 Limited	Canterbury/Westland
Commercial & Industrial Refrigeration Ltd	Auckland/Northland	Gavin Lowe Air Conditioning Limited	Canterbury/Westland
Eden Refrigeration Ltd	Auckland/Northland	Power Chill (NZ) Ltd	Waikato/BOP
Accutemp Refrigeration & Air Conditioning Ltd	Canterbury/Westland	Freeheat Ltd	Wellington

your support committee is

Chairman: **Matthew Darby**

Northland/Auckland: **Rob Morgan, Mike Dubey & Darren Rawnsley**

Waikato/BOP: **Graham Sharp & Mike Dubey**

Hawkes Bay/Poverty Bay, Manawatu/Wellington: **Dave Nicholls**

Nelson/Marlborough, Canterbury/Westland, Otago/Southland: **Wally McCrory & John Kelly**